## HERITAGE BANK

HERITAGE	BANK				
	CPP Disbursement Date		Ce	ert	Number of Insured Depository Institutions
	12/12/	2008	300	90	1
Selected balance and off-balance sheet items	2009 \$ millions		<b>2010</b> \$ millions		%chg from prev
Assets		\$1,025		\$1,061	3.5%
Loans		\$649		\$606	-6.7%
Construction & development		\$98		\$83	-15.1%
Closed-end 1-4 family residential		\$203		\$188	-7.3%
Home equity		\$38		\$38	0.3%
Credit card		\$0		\$0	
Other consumer		\$20		\$18	-11.6%
Commercial & Industrial		\$55		\$54	
Commercial real estate		\$190		\$195	2.9%
Unused commitments		\$100		\$83	-17.1%
Securitization outstanding principal	\$0		\$0		
Mortgage-backed securities (GSE and private issue)	\$115		\$111		-3.9%
Asset-backed securities		\$0		\$0	
Other securities		\$0		\$0	
Cash & balances due		\$38		\$40	6.0%
Residential mortgage originations					
Closed-end mortgage originated for sale (quarter)	\$0		\$0		
Open-end HELOC originated for sale (quarter)	\$0		\$0		
Closed-end mortgage originations sold (quarter)	\$0		\$0		
Open-end HELOC originations sold (quarter)		\$0		\$0	
Liabilities		\$938		\$959	2.3%
Deposits	\$794		\$827		4.1%
Total other borrowings	\$139		\$127		-8.3%
FHLB advances		\$0		\$0	
E 5					
Equity Capital at quarter and		ćoz		¢103	17.00/
Equity capital at quarter end  Stock sales and transactions with parent holding company (cumulative through calendar year)		\$87 \$0		\$102 \$0	17.0% NA
Stock sales and transactions with parent rolling company (cumulative through calendar year)		إ00		, ŞU	I NA
Performance Ratios					I
Tier 1 leverage ratio	8.1%		9.4%		
Tier 1 risk based capital ratio	12.2%		15.4%		
Total risk based capital ratio		13.3%		16.2%	
Return on equity <sup>1</sup> Return on assets <sup>1</sup>	10.9%		3.9%		
Net interest margin <sup>1</sup>	0.9%		0.4% 3.0%		
Coverage ratio {{ALLL+Alloc transfer risk}/Noncurrent loans}}	64.6%		110.2%		
Loss provision to net charge-offs (qtr)	46.4%		85.0%		
Net charge-offs to average loans and leases <sup>1</sup>	1.0%		2.4%		_
<sup>1</sup> Quarterly, annualized.		1.070		2.470	
Quarterly, dimediated.					
	Noncurrent Loans		Gross Charge-Offs		
Asset Quality (% of Total Loan Type)	2009	2010	2009	2010	
Construction & development	4.2%	2.3%	0.3%	0.9%	
	0.7%	0.8%	0.2%	0.2%	
Closed-end 1-4 family residential		انتما			
Closed-end 1-4 family residential Home equity	0.0%	0.3%	0.1%	0.2%	
Closed-end 1-4 family residential  Home equity  Credit card	0.0%	0.0%	0.0%	0.0%	
Closed-end 1-4 family residential  Home equity  Credit card  Other consumer	0.0% 0.0% 0.1%	0.0% 0.1%	0.0% 0.2%	0.0% 0.3%	
Closed-end 1-4 family residential  Home equity  Credit card	0.0%	0.0%	0.0%	0.0%	